



Metro Funders Glossary of Terms

Activities: *Measurable amount of work performed to convert inputs into outputs.*

Inputs: *The resources, people, skills, knowledge and tools being used to deliver services. In-Kind gifts are considered inputs.*

Outputs: *The product of an activity, service or process (i.a. number of clients served, types and units of service, quantitative measures.)*

Outcomes: *Benefits or changes for individuals/communities resulting from a project. Outcomes often relate to a change in condition, skill, behavior, attitude, etc.*

Indicators: *Specific items of information that track a program's success. Observable, measureable characteristics or changes that represent the achievement of an outcome.*

Impact: *Measure of the tangible and intangible effects (consequences).*

In-Kind: *Contributions of equipment, supplies, or other tangible resource, as distinguished from a monetary grant. Some organizations may also donate the use of space or staff time as an in-kind contribution. Value of in-kind donations is determined by the cost of the resource, if it were not donated.*

Collaboration: *Mutually beneficial and well-defined relationship entered into by two or more organizations to achieve common goals. Collaboration refers to a partnership to deliver a service or execute a project. Collaboration is not: referrals, funding or in-kind contributions.*